



Prairie Systems and Interstates announce a strategic partnership to help revolutionize productivity and quality in feed manufacturing.

Spencer, IA; September 18, 2018 - Prairie Systems and Interstates announced today that they have entered into a strategic partnership with Prairie Systems' Smart Order cloud-based software packages and Interstates' feed mill automation system, I-Control.

“With the changing regulations and competitive landscape of feed manufacturing evolve, feed mills and animal nutrition providers will need new digital tools to help them manage and grow their business. We will not be able to rely on paper and manpower to manage feed orders any longer,” said Brandon Lowder, Prairie Systems Director of Sales.

The new strategic partnership will offer nutrition providers the tools necessary to get in front of new regulations and consumer demands. Now the two companies can work more closely to exchange feed order information, provide the feed manufacturing and delivery process with improved visibility, and streamline the feed manufacturing process.

“By Integrating I-Control and Smart Order, we empower mill operators to receive feed orders directly from the farm, bypassing the often manual process of order transfer; thus reducing errors, and increasing overall mill efficiency,” said Ben Whitley, Interstates I-Control Product Manager. “At Interstates, we’re passionate about making a difference for our clients. Partnering with companies like Prairie Systems further enable us to do that.”

When asked about the significance of this new partnership, Lowder explained, “we are committed to the future of protein production and the foundation for producers to provide safe and sustainable sources of protein is getting the right feed to the right animals. Part of that commitment is identifying ways we can work together to benefit the industry. The partnership with Interstates is just another step in making sure the livestock industry has what it needs to be successful for generations to come.”

Interstates and Prairie Systems customers can now run both systems cohesively to increase productivity, enhance traceability and develop scalable and sustainable business practices through technology.

Prairie Systems FAS and Smart Order

Prairie Systems' FAS is built on a foundation of production experience. The software helps execute nutritional goals while providing other business benefits, including inventory management, animal health and ingredient forecasting. Smart Order is a revolutionary feed manufacturer order



management system that offers a mobile ordering app and powerful production process insights. To learn more about Prairie Systems, FAS and Smart Order visit www.prairiesystems.com.

Interstates

Interstates offers electrical construction, electrical engineering, and control systems services. For over fifty years, the company has tackled complex challenges and developed innovative solutions for industrial manufacturing and processing facilities around the world. What started out as a small electric company, has evolved into an organization with over 800 employees and multiple locations throughout the Midwest. Interstates has been the recipient of several national awards including Associated Builders and Contractors, Inc. (ABC) Contractor of the Year, Control Engineering System Integrator of the Year, and Construction Users Roundtable (CURT) Construction Industry Safety Excellence (CISE) Award. Find more information about Interstates at www.interstates.com.

I-Control

Interstates' I-Control is a workflow and process automation solution unique to Interstates. It is a scalable, door-to-door batch automation platform specifically for the feed, flour, and pet food industries. With I-Control, millers receive several benefits to your facility including; optimized operations, industry regulation compliance, and reduced total cost of ownership for plant automation. Find more information about I-Control at www.interstates.com.